

US DOLLAR SUPPLEMENT TO THE UNILEVER SECOND QUARTER AND HALF YEAR RESULTS 2005

This document is a supplement to the Unilever second quarter and half year results 2005 and is prepared for reference purposes only, Unilever's reporting currency is the Euro. The income statement, statement of recognised income and expense, movements in equity and cash flow statement are translated at rates current in each period. These rates were € 1 = US \$ 1.28 for the first six months of 2005 and € 1 = US \$ 1.23 for the first six months of 2004. The balance sheet is translated at period-end rates of exchange. These were € 1 = US \$ 1.21 at 2 July 2005, € 1 = US \$ 1.37 at 31 December 2004 and € 1 = US \$ 1.21 at 26 June 2004. Certain items in the income statement and statement of recognised income and expense, notably currency retranslation recognised on the disposal of businesses, will not reflect the result which would arise if the reporting currency were to be US dollar.

INCOME STATEMENT

(unaudited)

Second Quarter				US \$ million	Half Year			
2005	2004	Increase/ (Decrease)			2005	2004	Increase/ (Decrease)	
		Current rates	Constant rates			Current rates	Constant rates	
Continuing operations:								
12 847	12 158	6%	2%	Turnover	24 809	23 346	6%	3%
1 582	1 869	(15)%	(18)%	Operating profit	3 404	3 516	(3)%	(6)%
(452)	–			After charging: Impairment of <i>Slim-Fast</i>	(452)	–		
(193)	(207)			Net finance costs	(393)	(405)		
3	(10)			Finance income	129	97		
(180)	(170)			Finance costs	(485)	(451)		
(16)	(27)			Pensions and similar obligations	(37)	(51)		
11	11			Share in net profit of joint ventures	24	22		
(10)	1			Share in net profit/(loss) of associates	(11)	2		
16	22			Other income from non-current investments	27	39		
1 406	1 696	(17)%	(20)%	Profit before taxation	3 051	3 174	(4)%	(7)%
(424)	(410)			Taxation	(808)	(882)		
982	1 286	(24)%	(26)%	Net profit from continuing operations	2 243	2 292	(2)%	(6)%
(4)	8			Net profit/(loss) from discontinued operations	17	5		
978	1 294	(24)%	(27)%	Net profit for the period	2 260	2 297	(2)%	(5)%
Attributable to:								
67	63			Minority interests	128	125		
911	1 231	(26)%	(29)%	Shareholders' equity	2 132	2 172	(2)%	(5)%
Combined earnings per share								
<u>From total operations</u>								
\$0.93	\$1.26	(27)%	(29)%	Per € 0.51 NV – New York Share	\$2.19	\$2.23	(2)%	(6)%
\$0.55	\$0.76	(27)%	(29)%	Per 5.6p PLC – American Depositary Receipt	\$1.31	\$1.34	(2)%	(6)%
\$0.90	\$1.21	(25)%	(28)%	Per € 0.51 NV – New York Share – diluted	\$2.12	\$2.14	(1)%	(5)%
\$0.54	\$0.73	(25)%	(28)%	Per 5.6p PLC – American Depositary Receipt – diluted	\$1.27	\$1.29	(1)%	(5)%
<u>From continuing operations</u>								
\$0.93	\$1.26	(26)%	(28)%	Per € 0.51 NV – New York Share	\$2.17	\$2.23	(3)%	(6)%
\$0.56	\$0.76	(26)%	(28)%	Per 5.6p PLC – American Depositary Receipt	\$1.30	\$1.34	(3)%	(6)%
\$0.91	\$1.21	(25)%	(27)%	Per € 0.51 NV – New York Share – diluted	\$2.10	\$2.14	(2)%	(5)%
\$0.54	\$0.72	(25)%	(27)%	Per 5.6p PLC – American Depositary Receipt – diluted	\$1.26	\$1.28	(2)%	(5)%

STATEMENT OF RECOGNISED INCOME AND EXPENSE

(unaudited)

US \$ million

	Half Year	
	2005	2004
Fair value gains/(losses) on financial instruments and cash flow hedges net of tax	15	n/a
Actuarial gains/(losses) on pension schemes net of tax	15	(65)
Currency retranslation gains/(losses) net of tax	(631)	(470)
Net income/(expense) recognised directly in equity	(601)	(535)
Net profit for the period	2 260	2 297
Total recognised income and expense for the period	1 659	1 762
Attributable to:		
Minority interests	148	114
Shareholders' equity	1 511	1 648

BALANCE SHEET

(unaudited)

US \$ million

	As at 2 July 2005	As at 31 December 2004	As at 26 June 2004
Non current assets			
Goodwill and intangible assets	21 631	23 231	22 989
Property, plant and equipment	7 806	8 443	7 982
Pension asset for funded schemes in surplus	871	854	958
Deferred tax assets	1 975	2 037	1 612
Other non-current assets	1 504	1 453	1 329
Total non-current assets	33 787	36 018	34 870
Assets held for sale	451	n/a	n/a
Current assets			
Inventories	5 182	5 130	5 239
Trade and other receivables due within one year	6 498	5 643	6 341
Financial assets	450	1 384	1 441
Cash and cash equivalents	1 928	2 172	2 786
Total current assets	14 058	14 329	15 807
Current liabilities			
Borrowings due within one year	(9 083)	(7 042)	(8 875)
Trade payables and other current liabilities	(10 421)	(11 244)	(11 075)
Total current liabilities	(19 504)	(18 286)	(19 950)
Net current assets/(liabilities)	(5 446)	(3 957)	(4 143)
Total assets less current liabilities	28 792	32 061	30 727
Non-current liabilities			
Borrowings due after one year	7 363	9 415	10 969
Pension liability for funded schemes in deficit	2 876	3 130	2 984
Pension liability for unfunded schemes	4 904	5 174	4 481
Deferred tax liabilities	1 010	1 056	1 427
Restructuring and other provisions	1 632	1 863	962
Other non-current liabilities	921	980	974
Total non-current liabilities	18 706	21 618	21 797
Liabilities held for sale	144	n/a	n/a
Equity			
Shareholders' equity	9 441	9 944	8 458
Minority interests	501	499	472
Total equity	9 942	10 443	8 930
Total capital employed	28 792	32 061	30 727

MOVEMENTS IN EQUITY

(unaudited)

US \$ million

	Half Year	
	2005	2004
Equity at 31 December 2004	10 443	n/a
IFRS transition adjustment for financial instruments (including preference shares)	(2 135)	n/a
Equity at 1 January	8 308	9 072
Total recognised income and expense for the period	1 659	1 762
Dividends	(1 574)	(1 391)
Conversion of preference shares	1 768	–
(Purchase)/sale of treasury stock	(368)	(449)
Share option credit	109	148
Dividends paid to minority shareholders	(136)	(150)
Currency retranslation gains/(losses) net of tax	176	(19)
Other movements in equity	–	(43)
Equity at the end of the period	9 942	8 930

CASH FLOW STATEMENT

(unaudited)

US \$ million

	Half Year	
	2005	2004
<u>Operating activities</u>		
Cash flow from operating activities	2 724	3 138
Income tax paid	(995)	(707)
Net cash flow from operating activities	1 729	2 431
<u>Investing activities</u>		
Interest received	101	44
Net capital expenditure	(429)	(459)
Acquisitions and disposals	150	(7)
Other investing activities	383	(162)
Net cash flow from/(used in) investing activities	205	(584)
<u>Financing activities</u>		
Dividends paid on ordinary share capital	(1 400)	(1 180)
Interest and preference dividends paid	(467)	(415)
Change in borrowings and finance leases	419	508
Purchase of own shares	(366)	(421)
Other financing activities	(128)	(77)
Net cash flow from/(used in) financing activities	(1 942)	(1 585)
Net increase/(decrease) in cash and cash equivalents	(8)	262
Cash and cash equivalents at the beginning of the year	1 921	1 801
Effect of foreign exchange rate changes	(262)	390
Cash and cash equivalents at the end of period	1 651	2 453

ANALYSIS OF NET DEBT

(unaudited)

US \$ million	As at	As at
	2 July	1 January
	2005	2005
Cash and cash equivalents as per cash flow statement	1 651	1 921
Add: bank overdrafts deducted therein	276	249
Less: cash and cash equivalents in assets/liabilities held for disposal	1	(12)
Cash and cash equivalents as per balance sheet	1 928	2 158
Financial assets	450	731
Borrowings due within one year	(9 083)	(8 808)
Borrowings due after one year	(7 363)	(9 864)
Derivatives and finance leases included in other receivables and other liabilities	154	504
Net debt at the end of the period	(13 914)	(15 279)

GEOGRAPHICAL ANALYSIS

(unaudited)

Continuing operations – Second Quarter

US \$ million	Europe	Americas	Asia/Africa	Total
Turnover				
2004	5 349	3 815	2 994	12 158
2005	5 413	4 148	3 286	12 847
Change	1.2%	8.7%	9.8%	5.7%
Impact of:				
Exchange rates	4.2%	4.3%	3.1%	4.1%
Acquisitions	0.2%	0.0%	0.0%	0.1%
Disposals	(2.5)%	(0.8)%	(1.6)%	(1.8)%
Underlying sales growth	(0.6)%	5.1%	8.2%	3.3%
Price	(0.8)%	0.0%	1.1%	(0.1)%
Volume	0.2%	5.0%	7.0%	3.4%

Operating profit

2004	825	648	396	1 869
2005	952	202	428	1 582
Change current rates	15.4%	(68.8)%	8.0%	(15.3)%
Change constant rates	10.8%	(71.7)%	6.4%	(18.5)%

Operating margin

2004	15.4%	17.0%	13.2%	15.4%
2005	17.6%	4.9%	13.0%	12.3%

Continuing operations – Half Year

US \$ million	Europe	Americas	Asia/Africa	Total
Turnover				
2004	10 124	7 416	5 806	23 346
2005	10 473	8 004	6 332	24 809
Change	3.4%	7.9%	9.1%	6.3%
Impact of:				
Exchange rates	4.6%	3.2%	2.0%	3.5%
Acquisitions	0.2%	0.0%	0.0%	0.1%
Disposals	(2.5)%	(1.1)%	(2.0)%	(1.9)%
Underlying sales growth	1.2%	5.7%	9.1%	4.6%
Price	(0.9)%	0.4%	0.9%	0.0%
Volume	2.1%	5.3%	8.1%	4.6%

Operating profit

2004	1 576	1 189	751	3 516
2005	1 792	776	836	3 404
Change current rates	13.7%	(34.7)%	11.2%	(3.2)%
Change constant rates	8.9%	(37.6)%	10.2%	(6.5)%

Operating margin

2004	15.6%	16.0%	12.9%	15.1%
2005	17.1%	9.7%	13.2%	13.7%

Operating profit/(loss) of discontinued operations – Second Quarter

US \$ million	Europe	Americas	Asia/Africa	Total
2004	(5)	23	(1)	17
2005	(7)	4	–	(3)

Operating profit/(loss) of discontinued operations – Half Year

US \$ million	Europe	Americas	Asia/Africa	Total
2004	(16)	29	2	15
2005	3	25	–	28

CATEGORY ANALYSIS

(unaudited)

Continuing operations – Second Quarter

US \$ million	Savoury and dressings	Spreads and cooking products	Beverages	Ice cream and frozen foods	Foods	Personal care	Home care and other	Home and Personal Care	Total
Turnover									
2004	2 490	1 331	933	2 348	7 102	3 002	2 054	5 056	12 158
2005	2 570	1 300	975	2 521	7 366	3 259	2 222	5 481	12 847
Change	3.2%	(2.3)%	4.5%	7.4%	3.7%	8.5%	8.2%	8.4%	5.7%
Impact of:									
Exchange rates	4.3%	4.5%	3.6%	8.5%	4.1%	3.3%	4.8%	3.9%	4.1%
Acquisitions	0.0%	0.0%	0.2%	(0.4)%	0.1%	0.0%	0.0%	0.0%	0.1%
Disposals	(2.6)%	(5.5)%	(1.4)%	0.3%	(2.4)%	(0.5)%	(1.3)%	(0.8)%	(1.8)%
Underlying sales growth	1.6%	(1.1)%	2.1%	(0.9)%	2.0%	5.6%	4.6%	5.2%	3.3%
Operating profit/(loss)									
2004	446	216	131	376	1 169	491	209	700	1 869
2005	433	222	(317)	488	826	527	229	756	1 582
Change current rates	(2.7)%	2.8%	(344.1)	29.5%	(29.2)%	7.3%	9.2%	7.9%	(15.3)%
Change constant rates	(5.8)%	(0.0)%	(344.8)	24.5%	(32.5)%	4.7%	5.1%	4.8%	(18.5)%
Operating margin									
2004	17.9%	16.3%	13.9%	16.1%	16.4%	16.3%	10.2%	13.9%	15.4%
2005	16.8%	17.1%	(32.5)%	19.4%	11.2%	16.2%	10.3%	13.8%	12.3%

Continuing operations – Half Year

US \$ million	Savoury and dressings	Spreads and cooking products	Beverages	Ice cream and frozen foods	Foods	Personal care	Home care and other	Home and Personal Care	Total
Turnover									
2004	4 851	2 631	1 849	3 993	13 324	5 833	4 189	10 022	23 346
2005	5 141	2 682	1 909	4 295	14 027	6 370	4 412	10 782	24 809
Change	5.9%	2.0%	3.2%	7.6%	5.3%	9.2%	5.3%	7.6%	6.3%
Impact of:									
Exchange rates	4.0%	4.5%	2.8%	3.6%	3.7%	2.6%	3.9%	3.2%	3.5%
Acquisitions	0.0%	0.0%	0.1%	0.4%	0.2%	0.0%	0.0%	0.0%	0.1%
Disposals	(2.1)%	(6.1)%	(1.2)%	(1.5)%	(2.6)%	(0.6)%	(1.7)%	(1.1)%	(1.9)%
Underlying sales growth	4.0%	3.9%	1.5%	5.0%	4.0%	7.1%	3.1%	5.4%	4.6%
Operating profit/(loss)									
2004	837	428	246	499	2 010	974	532	1 506	3 516
2005	912	500	(199)	605	1 818	1 099	487	1 586	3 404
Change current rates	9.0%	16.7%	(180.9)%	21.2%	(9.5)%	12.8%	(8.5)%	5.3%	(3.2)%
Change constant rates	5.1%	12.6%	(183.4)%	17.0%	(13.3)%	10.7%	(11.9)%	2.6%	(6.5)%
Operating margin									
2004	17.2%	16.3%	13.3%	12.5%	15.1%	16.7%	12.7%	15.0%	15.1%
2005	17.7%	18.6%	(10.4)	14.1%	13.0%	17.2%	11.0%	14.7%	13.7%

Discontinued operations

Operating loss of discontinued operations for the second quarter of 2005 was US \$(3) million (2004: profit of US \$17 million), and operating profit for the half year was US \$28 million (2004: US \$15 million). These amounts relate wholly to the personal care category.

EARNINGS PER SHARE FOR TOTAL OPERATIONS IN US DOLLARS FOR THE HALF YEAR

	2005	2004
Combined EPS		
	Thousands of units	
Average number of combined share units of € 0.51 NV – New York Shares	974 006	965 018
Average number of combined share units of 5.6p PLC – American Depositary Receipts	1 623 343	1 608 363
	US \$ million	
Net profit attributable to shareholders' equity	2 132	2 172
Less: preference dividends	n/a	(17)
Net profit attributable to shareholders' equity for basic earnings per share calculation	2 132	2 155
Combined EPS per € 0.51 NV – New York Share	\$2.19	\$2.23
Combined EPS per 5.6p PLC – American Depositary Receipt	\$1.31	\$1.34
Combined EPS – Diluted		
	Thousands of units	
Adjusted average number of combined share units of € 0.51 NV – New York Shares	1 006 610	1 011 432
Adjusted average number of combined share units of 5.6p PLC – American Depositary Receipts	1 677 684	1 685 719
	US \$ million	
Adjusted net profit attributable to shareholders' equity	2 136	2 168
Combined diluted EPS per € 0.51 NV – New York Share	\$2.12	\$2.14
Combined diluted EPS per 5.6p PLC – American Depositary Receipt	\$1.27	\$1.29